



seminars
Supervisory Management Essentials
 Seminar Length: Onsite 1 day, Online 3 x 90 min webinars
 Participant Numbers: Onsite up to 25, Online up to 100
 Participants: Supervisors/Managers within the organization

Our seminars are all *modular* by design — meaning that they are highly customizable to suit your exact needs. We partner closely with you to ensure we completely understand your desired outcomes. We invest the time to ensure we understand your organization and tailor the pre-work, seminar, and post-work to get you the results you want.

This highly practical seminar helps supervisory managers develop a mindset, skillset and toolset to maximize the effectiveness of their organization's most precious resource — their people. Very few supervisory managers have received adequate training in this vital role, despite the fact that most employees leave organizations because of poor supervisory management.

Supervisory managers will better understand themselves by completing a self-assessment during the seminar. Participants will identify when a certain style of supervisory management (i.e. autocratic, democratic or laissez-faire), may be necessary depending on the situation. Additionally, they will discuss and apply best practices to identify, set, monitor and achieve goals with their direct reports, that drive organizational performance and optimize professional development.

Through a series of participative exercises, supervisory managers will sharpen their skillsets to better manage projects; reduce conflict and navigate through change. Participants will practice planning for an effective meeting and how to prepare and deliver impactful presentations. The seminar concludes with an engaging exercise to encourage the supervisory managers to consider the unique contribution they plan to make moving forward, to engage the hearts and minds of their direct reports to maximize organizational results.

Fees

Facilitation Fees	Worksheets	Travel Expenses
\$4,200	\$10 per person (or we can send you the electronic PDF at no cost)	Agreed in advance and charged additionally

Additional Option - Survey Pack

It's vitally important to measure the effectiveness of every dollar you invest in training and development today. To help you, we offer a *Survey Pack* that consists of three parts: (1) an online pre-survey, (2) an evaluation at the end of the seminar, and (3) an online post-survey that is completed twelve weeks after the seminar.

We will provide a comprehensive electronic summary showing the full picture of the results gained from your investment. Our fee for the *Survey Pack* is \$400.



Our Promise



- #1 **Best Content** - We commit to always providing you access to the **BEST CONTENT** available.
- #2 **Best Person** - We promise you the **BEST PERSON** from our team to meet your exact needs and serve your organization culture.
- #3 **Best Results** - We promise you **BEST RESULTS** within your organization as an end product of our training & development work with you.

Other Seminars available

Art of Execution • Attracting and Retaining Talent • Business Financial Intelligence • Charting the Course • Customer-Centered Service
 DISC® — Team Dynamics • Emotional Intelligence (EQ) for Managers • Leading Others • Personal and Interpersonal Effectiveness
 Positively Reducing Conflict • Presentation and Facilitation Skills • Team Excellence
 Time Management • Train-the-Trainer • Work Life Balance 2.0

We also offer



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