



seminars
Emotional Intelligence (EQ) for Managers
 Seminar Length: Onsite 1 day, Online 3 x 90 min webinars
 Participant Numbers: Onsite up to 25, Online up to 100
 Participants: Managers within the organization

Our seminars are all *modular* by design – meaning that they are highly customizable to suit your exact needs. We partner closely with you to ensure we completely understand your desired outcomes. We invest the time to ensure we understand your organization and tailor the pre-work, seminar, and post work to get you the results you want.

Managers with high emotional intelligence (EQ) combined with a high IQ tend to lead people better to achieve organizational results.

Incorporating an understanding of EQ into your workplace can improve management effectiveness, increase teamwork and have a positive impact on key measures. More and more, organizations are discovering that emotional intelligence skills in managers are a vital component of their organization's success. Great managers know how to bring out the best of people — EQ is a vital part of that skill set.

Managers who possess high EQ approach supervisory responsibilities from a different perspective. They understand the importance of communicating effectively with staff members, and treating each employee with respect while remaining laser-focused on the organization's desired results.

Additional requirements that accompany this seminar



Myers-Briggs Type Indicator (MBTI) assessment
 This is one of the most well-respected and commonly used personality type assessment tools globally. MBTI is an easy to understand set of ideas which helps people build effective relationships in the workplace with direct reports, fellow employees and customers by developing a greater awareness and understanding of self and others.

Fees

Facilitation Fees	Participant Guides	Travel Expenses
\$4,200	\$10 per person (or we can send you the electronic PDF at no cost) \$120 per person**	Agreed in advance and charged additionally

Additional Option - Survey Pack

It's vitally important to measure the effectiveness of every dollar you invest in training and development today. To help you, we offer a *Survey Pack* that consists of three parts: (1) an online pre-survey, (2) an evaluation at the end of the seminar, and (3) an online post-survey that is completed twelve weeks after the seminar.

We will provide a comprehensive electronic summary showing the full picture of the results gained from your investment. Our fee for the *Survey Pack* is \$400.



Available ONSITE or ONLINE

Our Promise



- #1 **Best Content** - We commit to always providing you access to the **BEST CONTENT** available.
- #2 **Best Person** - We promise you the **BEST PERSON** from our team to meet your exact needs and serve your organization culture.
- #3 **Best Results** - We promise you **BEST RESULTS** within your organization as an end product of our training & development work with you.

Other Seminars available

Art of Execution • Attracting and Retaining Talent • Business Financial Intelligence • Charting the Course • Customer-Centered Service
 DiSC® — Team Dynamics • Leading Others • Personal and Interpersonal Effectiveness • Positively Reducing Conflict
 Presentation and Facilitation Skills • Supervisory Management Essentials • Team Excellence
 Time Management • Train-the-Trainer • Work Life Balance 2.0

We also offer



Ask about 60 minute insight sessions



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