



**seminars**

## Positively Reducing Conflict

Seminar Length: Onsite Half Day, Online 2 x 75 min webinars

Participant Numbers: Onsite up to 25, Online up to 100

Participants: any level within the organization

Our seminars are all *modular* by design – meaning that they are highly customizable to suit your exact needs. We partner closely with you to ensure we completely understand your desired outcomes. We invest the time to ensure we understand your organization and tailor the pre-work, seminar, and post work to get you the results you want.

Successful organizations know that negative conflict within an organization creates morale problems, slowdowns in work and employee dissatisfaction. Often, conflict in the workplace arises as a result of differences in personalities and approaches to solving problems and accomplishing goals.

In this highly practical seminar, participants gain a deeper understanding of their own behavioral tendencies in times of conflict through the use of the Thomas-Kilmann Conflict Mode Instrument (TKI) — perhaps the most robust self-assessment in this field. This tool helps people become more aware of their own personality traits and preferences, and enables them to more easily view the traits and preferences of others they work with. Mutual understanding, along with the development of empathy for one another, is absolutely key to effective relationships that continue to yield outstanding organizational results in today's demanding, fast-moving and highly diverse workplace.

Everyone is needed — analytical thinkers, creative thinkers, people who hone in on the details and people who stand back to see the big picture. When people truly comprehend their differences need not lead to conflict and that not all conflict is bad... the workplace can yield greater creativity and collegiality. Participants often mention their relationships outside of work were also improved by applying the lessons learned from this seminar!

### Additional requirements that accompany this seminar

#### Thomas-Kilmann Conflict Mode Instrument (TKI) \*\*

This assessment helps participants understand how their behavioral tendencies during a conflict situation may need to adapt to achieve more effective results for themselves and others.



### Fees

Facilitation Fees	Participant Worksheets	Travel Expenses
\$3,150	\$10 per person (or we can send you the electronic PDF at no cost)  \$65 per person**	Agreed in advance and charged additionally

### Additional Option - Survey Pack

It's vitally important to measure the effectiveness of every dollar you invest in training and development today. To help you, we offer a *Survey Pack* that consists of three parts: (1) an online pre-survey, (2) an evaluation at the end of the seminar, and (3) an online post-survey that is completed twelve weeks after the seminar.

We will provide a comprehensive electronic summary showing the full picture of the results gained from your investment. Our fee for the *Survey Pack* is \$400.



Available ONSITE or ONLINE

### Our Promise



**#1 Best Content** - We commit to always providing you access to the **BEST CONTENT** available.

**#2 Best Person** - We promise you the **BEST PERSON** from our team to meet your exact needs and serve your organization culture.

**#3 Best Results** - We promise you **BEST RESULTS** within your organization as an end product of our training & development work with you.

### Other Seminars available

Art of Execution • Attracting and Retaining Talent • Business Financial Intelligence • Charting the Course • Customer-Centered Service  
DiSC® — Team Dynamics • Emotional Intelligence (EQ) for Managers • Leading Others • Personal and Interpersonal Effectiveness  
Presentation and Facilitation Skills • Supervisory Management Essentials • Team Excellence  
Time Management • Train-the-Trainer • Work Life Balance 2.0

### We also offer



keynotes



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